

August 23, 2021

**Notice of Revisions to Business Forecasts for the Second Quarter and
the Full-year of the Fiscal Year Ending January 2022 and
Year-end Dividend Forecast (Increase in Dividend)**

At the Board of Directors Meeting held today, TAKASHO CO.,LTD. has revised its business forecasts for the second quarter of the fiscal year ending January 2022 and the full-year business forecasts and the year-end dividend forecast which were announced on March 3, 2021, in view of recent trends in operating results.

Although the business forecasts for the second quarter of the fiscal year ending January 2022 had not been disclosed, the Company has decided to announce the forecasts as it expects a significant increase in sales and profits compared to the results for the previous fiscal year.

1. Revisions to business forecasts

Business forecasts for the second quarter of the fiscal year ending January 2022

(January 21, 2021 - July 20, 2021, cumulative)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of parent	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous results (A)	9,706	816	754	535	36.74
Revised forecasts (B)	11,270	1,163	1,227	865	59.34
Increase/decrease (B-A)	1,564	347	473	330	-
Percentage change (B-A)	16.1	42.5	62.7	61.7	-

Revisions to consolidated full-year business forecasts for the fiscal year ending January 2022

(January 21, 2021 to January 20, 2022)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of parent	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous forecasts (A)	19,680	1,195	1,190	900	61.74
Revised forecasts (B)	20,350	1,506	1,452	1,100	75.45
Percentage change (B-A)	670	311	262	200	-
Percentage change (%)	3.4	26.0	22.0	22.2	-
(Reference) Previous results (FY1/21)	18,486	1,156	1,152	952	65.36

Reason for revisions

The Company expects sales to exceed the previous forecasts thanks to the effects of the investments it has made to date, including the strengthening of sales promotion activities in the PRO Use Division through the introduction of DX, the expansion of production plants and showrooms, and the market launch of new total packaged products, the promotion of global expansion from the start of full-scale operation of a production plant in China in the HOME Use Division, and the sustained demand for gardening.

Operating income is expected to exceed the previous forecasts as the Company expects the gross profit margin to remain at the same level as the previous year due to an increase in the sales ratio of in-house products and an increase in sales in the e-commerce field, amid soaring raw materials and ocean freight rates, and it also expects SG&A expenses to be in line with its forecasts. Ordinary income and net income attributable to owners of the parent are also expected to exceed the previous forecasts owing to a larger-than-expected increase in foreign exchange valuation difference on foreign currency-denominated transactions.

In light of the above conditions, the Company has decided to revise its full-year consolidated business forecasts as described above.

2. Revision to dividend forecast

	Annual dividend per share				
	End-1Q	End-2Q	End-3Q	Year-end	Total
Previous forecast (Announced on March 3, 2021)	Yen -	Yen -	Yen -	Yen 20.00	Yen 20.00
Revised forecast	-	-	-	23.00	23.00
Current results	-	0.00	-		
Previous results (FY1/20)	-	0.00	-	20.00	20.00

Reason for revisions

The Company regards the return of profits to shareholders as one of its most important management issues. The Company's basic policy on dividends from retained earnings is to provide stable and continuous dividends to its shareholders, while taking into consideration the strengthening of its management structure and future business development of the Group as a whole.

Based on the revised business forecasts announced today, the Company has decided to revise the annual dividend forecast for the current fiscal year to 23 yen per share, an increase of 3 yen from the previous forecast of 20 yen per share, due to its financial position and its target payout ratio of 30%. Although the outlook for economic trends is extremely uncertain, its policy is to give due consideration to returning profits to shareholders while taking into account factors such as improving profitability, financial soundness, and dividend payout ratio.

(Note) The above forecasts are based on information available as of the date of publication of this document. Actual results may differ from the forecasts due to various factors surrounding the Company.